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Director of Regulatory and External Affairs  
NICTA  
PO Box 8227  
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Sir

Thank you for the opportunity to comment on the Variable Spectrum fee (T & L Factors).

I have read the February 25<sup>th</sup> paper and feel I understand it.

In fact I found it informative and logical.

We do not disagree with its concepts.

Where the subject will be absolutely critical to those of us who will be applying for use of the Spectrum is what that actual licensing fee turns out to be. And I do not see that in the paper.

As commercial broadcasters in an emerging economy we must keep careful control of all of our expenses, including those as fundamental as the cost of using spectrum.

When those fees are set alongside the potential requirements of broadcasting licenses, the potential for real concern arises.

So, we have little more to say at this point but will be keenly interested in the factual outcome and its effect on our business pocket books.

We wish you well in your deliberations.

*Ken Clark*

Ken Clark  
Chief Executive Officer